### **Investment Funds | Reports**

Year VIII - #72 - June/2017



Brazilian Financial and Capital Markets Association

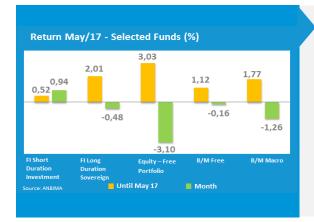
#### Even with political crisis, industry raises R\$12.3 billion in May

After posting net redemption in April, the fund industry showed net inflow again in May, of R\$12.3 billion. The largest contributions came from the Balance/Mixed, Pension Fund and Fixed Income classes, which had net capital inflows of R\$6.4 billion, R\$3.4 billion and R\$2.4 billion, respectively. As a result, the industry shows net sales of R\$106 billion year-to-date, more than double the amount seen in the same period of 2016, when it reached R\$46.3 billion. Fixed Income (R\$48.2 billion), Balance/Mixed (R\$38.2 billion) and Pension Funds (R\$15.7 billion) classes also lead fundraising in 2017.

Even against an adverse scenario, the industry shows robustness, corroborated by a R\$12.3 billion net capital inflow. This figure would have been higher had there been no redemption of an exclusive fund from the Corporate segment, of nearly R\$11 billion, which influenced the final result, but that does not represent the trend of the industry as a whole. Despite the

political crisis, the flow of subscriptions and redemptions in the investment fund industry did not suffer major impacts.

The fund industry's return was more affected by the crisis when, on May 18, the Ibovespa and the IMA-General fell 8.80% and 3.67%, respectively. Even though a significant volume of funds recovered, some of them posted losses in the month. This is the case of the Equity class, in which all open-end types for funding showed negative return, although mitigating the loss Ibovespa had in the month (4.12%). In the Fixed Income class, the most significant effects were seen in funds with a long-term portfolio, such as the Long Duration Sovereign type, which declined 0.48%, but still below the 1.78% drop in the IMA-B 5+. Among the Balance/Mixed, the biggest impact was on the Macro type, which despite the 1.26% decline still shows the highest return year-to-date within its class (4.89%).



#### Highlight of the Month

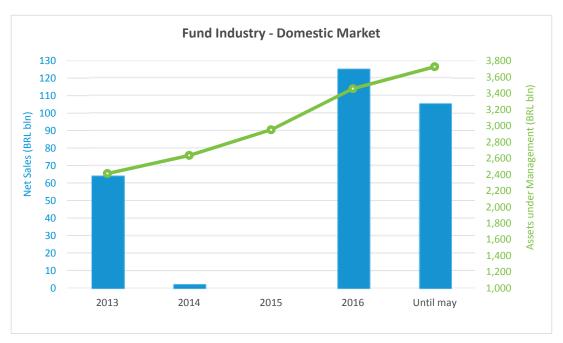
The worsening of the political crisis and consequent increased uncertainties interrupted the assets' previous appreciation trend, leading many of the funds to post negative yields in the month. While Equity funds, Fixed Income and Balance/Mixed portfolios made up of long-term securities felt the strongest impact, short-term Fixed Income portfolios, such as the Short Duration Investment Grade, were not affected and showed the industry's highest return among funds with significant AuM in the month (0.94%).

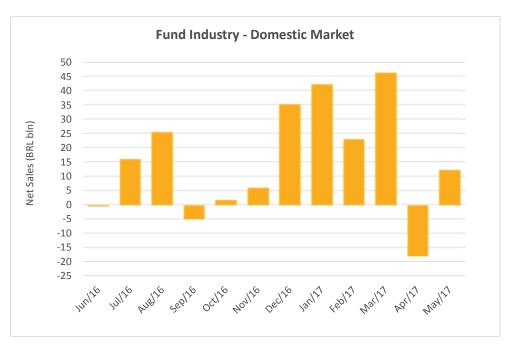
Т	he Fund Ind	lustry in Num	bers - May/2	2017			
		Domestic Mar					
	M	Month		ar	12M		
Accumulated Net Sales (R\$ billion)	12.3		10	5.8	184.9		
Sales (R\$ billion)	455.9		2,05	50.6	4,820.5		
Redemptions (R\$ billion)	443.6		1,94	14.8	4,635.6		
Net Sales as % of AuM *	(	).33	3.0	3.06 5.89		89	
	May/17	% Chg M	Dec/16	% Chg Year	May/16	% Chg 12M	
Assets under Management (R\$ billion)	3,725.2	0.72	3,454.6	7.83	3,140.1	18.63	
Number of Funds	15,206	0.42	14,834	2.51	14,414	5.49	
Investment Funds	9,410	0.37	9,232	1.93	8,884	5.92	
Funds of Funds	5,796	0.49	5,602	3.46	5,530	4.81	
Net Balance (beginning - end)	68		115		-17		
Number of Accounts	12.6	-0.25	12.3	3.06	11.8	7.11	
Investment Funds	2.3	-5.93	2.4	-1.82	2.2	7.16	
Funds of Funds	10.3	1.13	9.9	4.22	9.6	7.10	
		Off - Shore '					
Assets under Management (R\$ billion)	35.5		36.6	-3.07	28.5	24.5	
Number of Funds	127		128	-0.78	125	1.60	
		Industry Tot	al				
Assets under Management (R\$ billion)	3,760.7	0.72	3,491.2	7.72	3,168.6	18.69	
Number of Funds	15,333	0.41	14,962	2.48	14,539	5.46	
Number of Administrators	106		103		102		
Number of Managers	556		548		549		

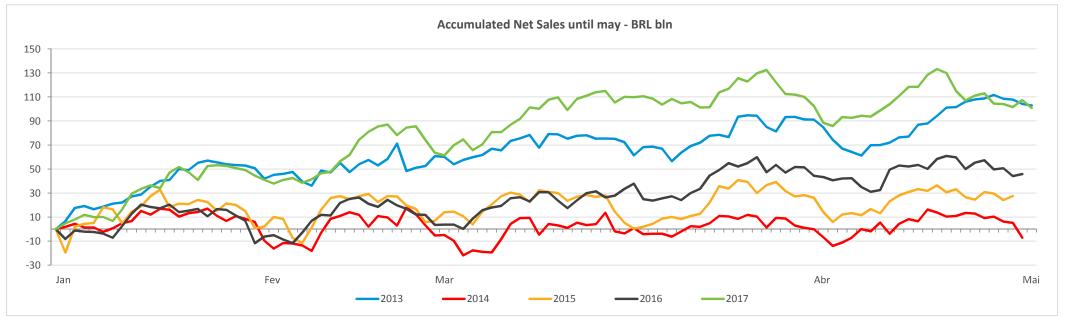
<sup>\*</sup> Net sales as % of AuM is calculated using AuM on the last business day of the previous period.

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<sup>\*\*</sup> Off-Shore figures as of may//2016

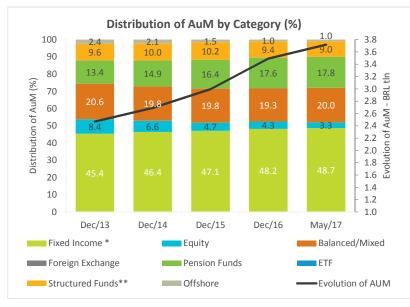






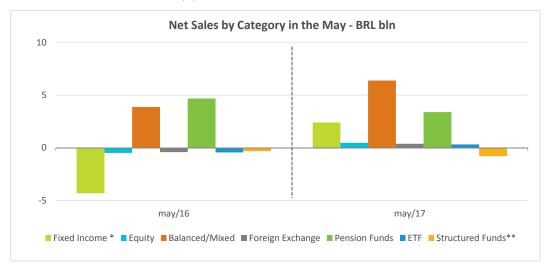
## AuM and Net Sales by Category

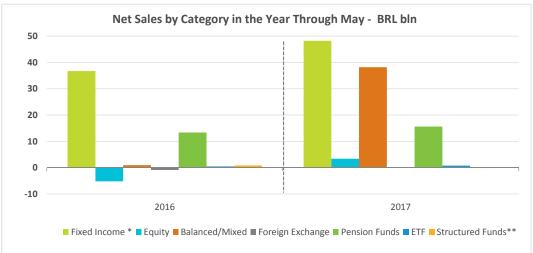
## Investment Funds | Reports



			Net	Sales - BRI	. bln				
			May	Year to may					
ANBIMA Category	AuM		Redemptions	Net Sales	Net Sales % of AuM	Sales	Redemptions	Net Sales	Net Sales % of AuM
Fixed Income	1,810.5	383.8	381.4	2.4	0.13	1,693.9	1,645.7	48.2	2.87
Equity	165.2	3.5	3.2	0.3	0.17	16.6	13.5	3.2	2.12
Balanced/Mixed	744.1	34.9	28.5	6.4	0.86	164.0	125.8	38.2	5.68
Foreign Exchange	3.7	0.6	0.2	0.4	11.48	1.4	1.4	-0.1	-2.12
Pension Funds	661.1	19.2	15.9	3.4	0.52	98.2	82.6	15.7	2.55
ETF	4.6	0.6	0.3	0.3	7.10	1.5	0.8	0.8	20.78
Sub Total	3,389.4	442.6	429.4	13.1	0.39	1,975.6	1,869.7	106.0	3.35
Credit Receivables	81.4	11.6	14.1	-2.6	-3.07	69.4	74.7	-5.4	-6.20
Real Estate	192.0	1.8	0.0	1.8	0.94	5.6	0.4	5.2	2.91
Private Equity	62.4	-	-	-	-	-	-	-	-
Sub Total	335.8	13.3	14.2	-0.8	-0.24	75.0	75.1	-0.1	-0.04
Domestic Total	3,725.2	455.9	443.6	12.3	0.33	2,050.6	1,944.8	105.8	3.06
Off Shore	35.5	-	-	-	-	-	-	-	-
Industry Total	3,760.7	455.9	443.6	12.3		2,050.6	1,944.8	105.8	
Note: Information subject to	undating. Chart wi	th revised monthly a	ind veart-to-date amour	nts available at w	ww.anbima.com	.br.			

<sup>\*\*</sup> Credit receivables, Real Estate and Private Equity.





<sup>\*</sup> For dates prior to October, The ANBIMA Classification of Fixed Income considers both categories, DI Benchmark and Money Market.

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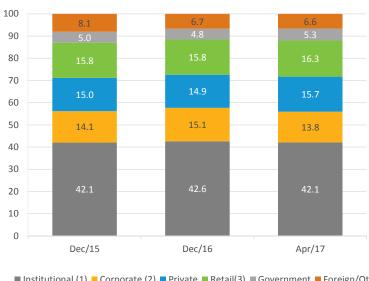
<sup>\*\*</sup> Credit receivables and Private Equity.

## **Investor Segment**

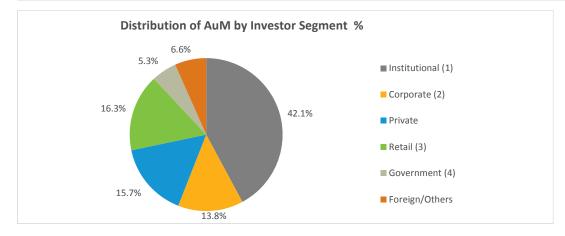
	AuM Distribution BRL bln - Apr/17 *									
ANBIMA Category		Corporate <sup>(2)</sup>	Private		Government		Others			
Fixed Income	556.3	348.0	153.9	526.5	182.5	4.4	22.7	1,794.4		
Equity	89.2	1.7	42.3	18.3	0.6	0.7	7.9	160.7		
Balanced/Mixed	211.1	86.5	322.5	48.6	13.9	27.1	28.2	738.0		
Foreign Exchange	0.6	0.9	0.6	1.0	0.0	0.0	0.1	3.3		
Pension Funds	652.1	0.0	0.1	0.6	0.0	0.0	0.7	653.6		
ETF	1.8	0.0	0.0	0.1	0.0	0.0	2.6	4.5		
Sub Total	1,511.1	437.2	519.4	595.2	196.9	32.2	62.3	3,354.4		
Credit Receivables	18.9	46.4	6.7	2.2	1.1	4.3	4.7	84.5		
Real Estate	33.5	21.7	44.6	2.3	0.0	79.4	6.4	188.0		
Private Equity	5.4	10.5	15.3	8.1	0.0	1.8	21.2	62.4		
Sub Total	57.9	78.6	66.5	12.7	1.2	85.6	32.4	334.9		
Off Shore	0.0	0.0	0.2	0.2	0.0	24.7	10.4	35.5		
Total	1,569.0	515.8	586.2	608.1	198.1	142.5	105.1	3,724.8		

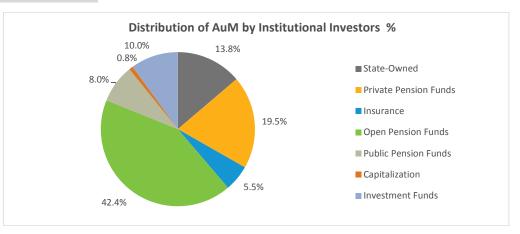
# Investment Funds | Reports











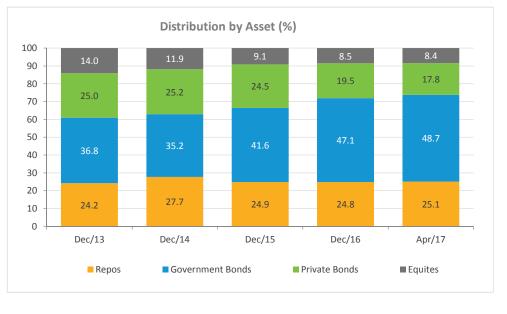
Obs.: (1) Closed Pension Funds, Open Pension Funds, Public Pension Funds, Insurance Companies, Capitalization, Investment Funds; (2) Corporate and Middle Market; (3) Retail and Retail High Net Worth

<sup>\*</sup> The figures given are for the stock on the last day of the reporting period

## **AuM and Net Sales by Asset**

## Investment Funds | Reports

	7101111	Distribution by A	SSCC (BITE BITT)	Api/201/		
Asset	Apr/2017	% Chg. Month	Dec/2016	% Chg. Year	Apr/2016	% Chg. 12M
Fixed Income	3,186.5	0.12	2,990.8	6.54	2,722.9	17.03
Repo Operations	872.9	-0.14	812.0	7.50	719.0	21.41
Federal Govt. Bonds	1,693.5	0.55	1,540.5	9.93	1,356.5	24.85
Private Securities	620.1	-0.66	638.3	-2.85	647.4	-4.22
CDB/RDB	66.6	0.07	67.3	-1.10	71.8	-7.34
Financial Bills	294.9	-1.95	306.7	-3.84	321.8	-8.36
Collateral Time Deposits (DPGE)	6.1	-1.15	6.6	-7.28	9.5	-35.45
Debentures	89.1	-0.02	86.4	3.09	82.4	8.17
Commercial Papers	2.1	-26.08	2.2	-5.44	0.3	634.11
CCB/CCCB	2.0	5.16	2.0	-0.62	1.7	20.98
Credit Receivables	39.0	7.23	42.3	-7.81	40.4	-3.67
Real Estate Sec.	55.5	0.99	56.1	-1.07	59.4	-6.42
Foreign Investments	29.2	-1.18	27.0	8.28	23.8	22.82
Others	35.6	-7.47	41.7	-14.52	36.4	-2.13
Variable Income	291.8	1.12	278.4	4.80	259.3	12.52
Equities	297.8	1.15	277.5	7.29	249.1	19.52
Options	-21.6	-8.63	-14.8	45.36	3.0	-822.72
Others	15.6	-12.46	15.7	-0.84	7.2	116.13
Total	3,478.3	0.20	3,269.2	6.39	2,982.2	16.63



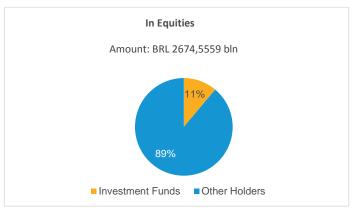
Source: ANBIMA

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### % Retained by Fund Industry in Apr/17







Source ANBIMA and CETIP Source: ANBIMA and BM&FBovespa

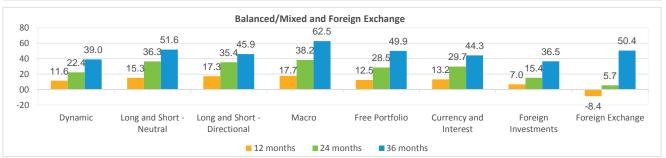
<sup>\*</sup> The figures given are for the stock on the last day of the reporting period.

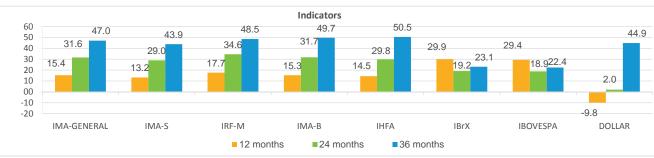
<sup>\*\*</sup> Excludes Repo Transactions. Federal Govt. Bonds, plus the Repo Operations backed by those securities in Investment Funds Portfolio is equivalent to 82% of the outstanding Federal Govt. Bonds

#### Accumulated Returns (%)

50	41.9	43.7	44.8	45.2	48.2	45.3	44.2	42.8
40 30 20 10 00	26.2	13.2	29.6	13.5	29.3	29.5	28.7 12.6	27.7 12.1
00	Simple	Short Duration Sovereign	Short Duration Investment Grade	Medium Duration Investment Grade	Long Duration Investment Grade	Free Duration Sovereign	Free Duration Investment Grade	Free Duration Fro Credit







Returns							
ANBIMA Types		% Voor					
Fixed Income Simple (1)	0.78	Year 4.11					
Fixed Income Short Duration Sovereign (1)	0.92	4.79					
Fixed Income Short Duration Investment Grade (1)	0.94	4.89					
Fixed Income Mid Duration Investment Grade (1)	0.90	4.93					
Fixed Income Long Duration Investment Grade (1)	0.34	4.15					
Fixed Income Free Duration Sovereign (1)	0.57	4.13					
Fixed Income Free Duration Investment Grade (1)	0.72	4.28					
**							
Fixed Income Free Duration Free Credit (1)	0.79	4.78					
Equity Index Enhanced (1)	-3.45	6.31					
Equity - Value / Growth (1)	-2.00	7.81					
Equity - Small Caps	-1.76	14.93					
Equity - Dividends	-3.36	6.38					
Equity - Free Portfolio	-3.10	7.05					
Foreign Equity Funds (1)	-0.42	6.54					
Balanced / Mixed Dynamic (1)	0.13	4.53					
Balanced / Mixed Long and Short - Neutral	0.92	4.34					
Balanced / Mixed Long and Short - Directional	-0.63	4.59					
Balanced / Mixed – Macro	-1.26	4.89					
Balanced / Mixed – Free Portfolio	-0.16	4.68					
Balanced / Mixed – Currency and Interest	0.58	4.76					
Balanced / Mixed – Foreign Investments (1)	0.00	4.20					
Foreign Exchange	2.04	0.55					
Indicators		%					
	May	Year					
IMA-GENERAL	0.01	5.69					
IMA-S	0.95	4.86					
IRF-M	0.30	6.80					
IMA-B	-1.19	5.28					
IHFA	-1.00	3.93					
CDI	0.93	4.84					
CDI 30 X 30	0.93	4.85					
IBrX	-3.66	5.10					
IBOVESPA	-4.12	4.12					
DOLLAR	1.42	-0.47					

(1) For types that started after October 1st , the returns of the year, 12 months, 24 months and 36 months were estimated based on the current sample of funds.

# **Investment Fund Bulletin**

Monthly overview of the fund industry based on data collected by ANBIMA.

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