

International market is the main funding source in 2016

In September, two Brazilian companies returned to the international market: Minerva and BRF raised 1 bln dollars and 500 mln dollars, respectively, through bond issues. **As a result, in the year through September, international operations accounted for most of the funding raised by Brazilian firms, totaling 19 bln dollars, 136% more than in the same period last year.** Using the average period dollar as the currency conversion rate, this was equivalent to 67.3 bln reais, higher than domestic market funding operations, which totaled 52.4 bln reais in the same period.

As in August, local debt and equity issues were not expressive in September. In the equity segment, Linx held a 444 mln reais follow-on offering, while debt and securitization instrument issues raised only 733.7 mln reais. Mortgage-backed securities were the best

performers, with three operations totaling 312 mln reais, followed by debentures, with 232 mln reais, while credit receivables and commercial paper operations raised only 61 mln and 130 mln reais, respectively.

In the year to date, equity offerings totaled 6.7 bln reais from seven operations, most of which went towards strengthening the companies' working capital (64.5% of the total). The remainder was used to reduce liabilities (23.1%), acquire assets (8.4%) and acquire a shareholding interest (4%). Of the year-to-date fixed income total of 45.7 bln reais, 66.5% came from debenture issues, while mortgage-backed securities, commercial paper and credit receivables accounted for 16.4%, 10.3% and 6.8%, respectively.

Capital Markets ¹ - Domestic*						
Offerings	Sep		Jan to Sep			
	2016	2015	2016		2015	
	BRL mln	BRL mln	BRL mln	Nº	BRL mln	Nº
Equity	444	724	6.700	7	17.434	5
Primary Offerings	444	724	5.470	6	16.831	4
IPOs	-	270	-	-	270	1
Follow-ons	444	454	5.470	6	16.561	3
Secondary Offerings	-	-	1.230	1	603	1
IPOs	-	-	-	-	603	1
Follow-ons	-	-	1.230	1	-	-
Fixed Income	734	9.058	65.661	264	74.457	355
Debentures*	232	7.260	30.378	89	44.417	152
Debentures Leasing	-	-	20.000	1	10.000	1
FIDCs	61	799	3.069	63	4.100	31
Commercial Papers	130	475	4.711	42	8.847	69
CRIs	312	524	7.503	69	7.094	102
TOTAL OFFERINGS	1.178	9.782	72.362	271***	91.891	360***

Date: 30/09/2016 Source: CVM

Capital Markets - Abroad**						
Offerings	Sep		Jan to Sep			
	2016	2015	2016		2015	
	USD mln	USD mln	USD mln	Nº	USD mln	Nº
Equity (ADRs + CBs)	-	-	-	-	476	1
Fixed Income	1.500	-	19.000	14	7.583	8
Bonds + MTNs	1.500	-	19.000	14	7.583	8
CPs	-	-	-	-	-	-
Securitization	-	-	-	-	-	-
TOTAL OFFERINGS	1.500	-	19.000	14	8.058	9

Date: 30/09/2016 Source: ANBIMA

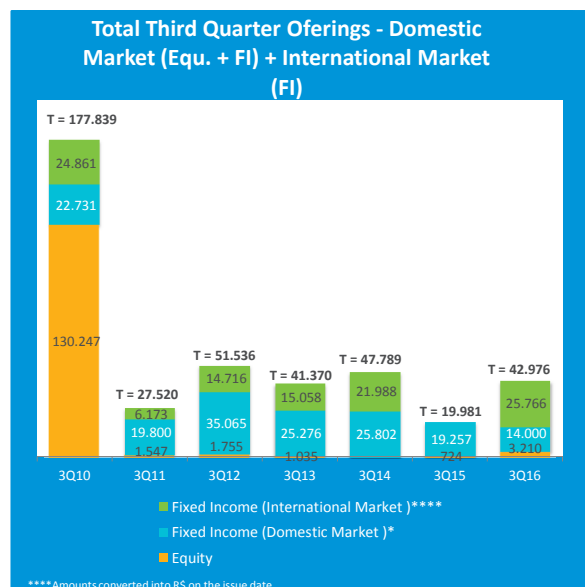
1 - Capital Markets exclude Audiovisual Cert, CRAs, TICs, shares in FIP/FIC-FIPs, Funcine and Real Estate Funds

* Issued by non-leasing companies

** Estimated figures for September 2016

*** Total offering by issuer

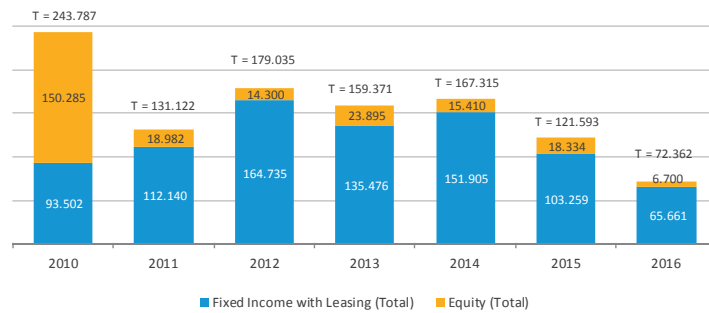
**** Amounts converted into R\$ on the issue date



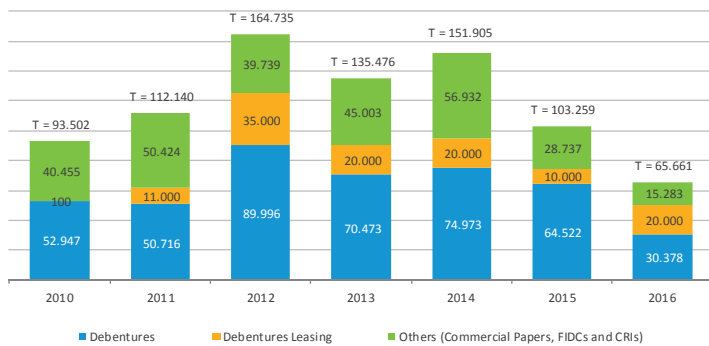
Highlight of the Month

International funding operations in the third quarter of 2016 came to 7,9 bln dollars, equivalent to 25.8 bln reais. Although the volume in reais was affected by the period appreciation of the dollar, in comparison with previous periods, this was the highest third-quarter figure since 2005. It is worth noting that international funding in the second quarter was even higher, reaching 9.6 bln dollars. In 2016 to date, financial institutions and development banks have not accessed the international market, the vast majority of the funding having been raised by companies (84.2% of the total), while the National Treasury accounted for the remaining 15.8%.

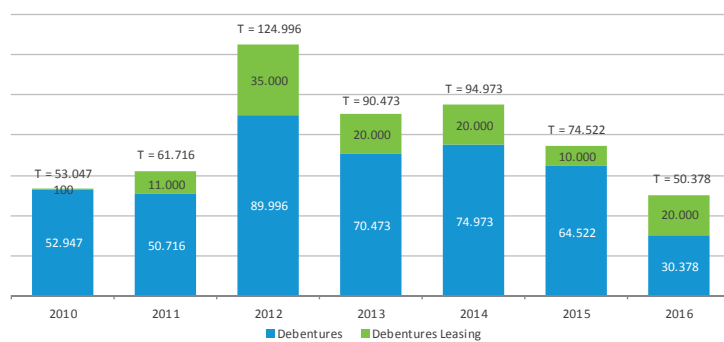
Total Fixed Income and Equity Offerings (BRL mln)



Total Fixed Income Offerings

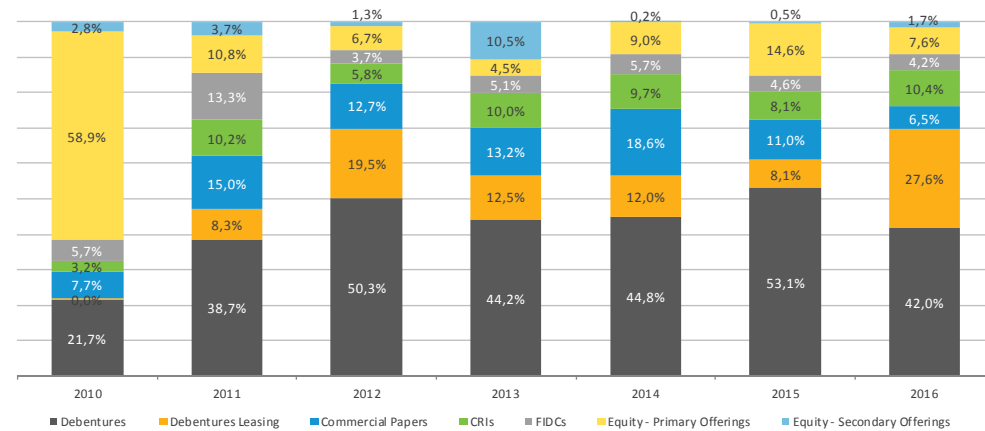


Total Debenture Offerings



Sources: CVM and ANBIMA.

Breakdown of Offerings by Instrument - Volume



Debenture Offerings - Volume (BRL mln)

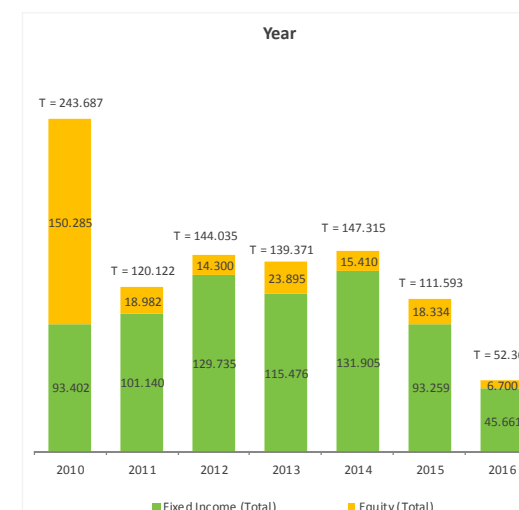
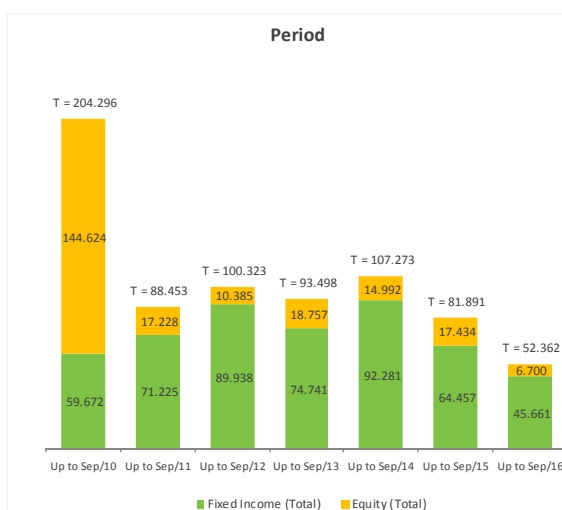
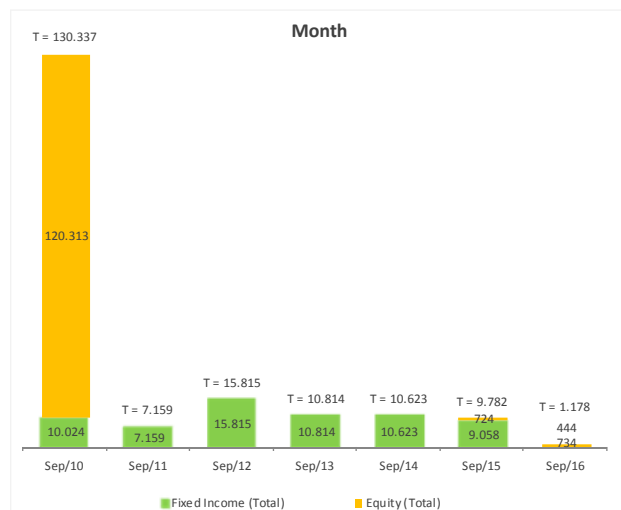
	oct/15	nov/15	dec/15	jan/16	feb/16	mar/16	apr/16	may/16	jun/16	jul/16	aug/16	sep/16
Debentures	4.328	8.656	7.122	6.383	420	1.195	2.352	3.191	6.840	7.939	1.827	232
Leasing Debentures	-	-	-	-	-	20.000	-	-	-	-	-	-

Types of Debenture Offering (BRL mln/Number)

	Sep		Jan to September		2015		2015		2015	
	2016		2015		2016		2015		2015	
	Volume	Nº	Volume	Nº	Volume	Nº	Volume	Nº	Volume	Nº
Debentures	232	3	7.260	17	30.378	89	44.417	152	64.522	204
Registered	-	-	1.350	1	-	-	7.562	5	10.640	9
Restricted Efforts	232	3	5.910	16	30.378	89	36.855	147	53.882	195
Exempt	-	-	-	-	-	-	-	-	-	-
Leasing Debentures	-	-	-	-	20.000	1	10.000	1	10.000	1
Registered	-	-	-	-	20.000	1	10.000	1	10.000	1
Restricted Efforts	-	-	-	-	-	-	-	-	-	-
Exempt	-	-	-	-	-	-	-	-	-	-
Total	232	3	7.260	17	50.378	90	54.417	153	74.522	205
Registered	-	-	1.350	1	20.000	1	17.562	6	20.640	10
Restricted Efforts	232	3	5.910	16	30.378	89	36.855	147	53.882	195
Exempt	-	-	-	-	-	-	-	-	-	-

Sources: CVM and ANBIMA

Fixed Income* and Equity Offerings (BRL mln)



Sources: CVM and ANBIMA.

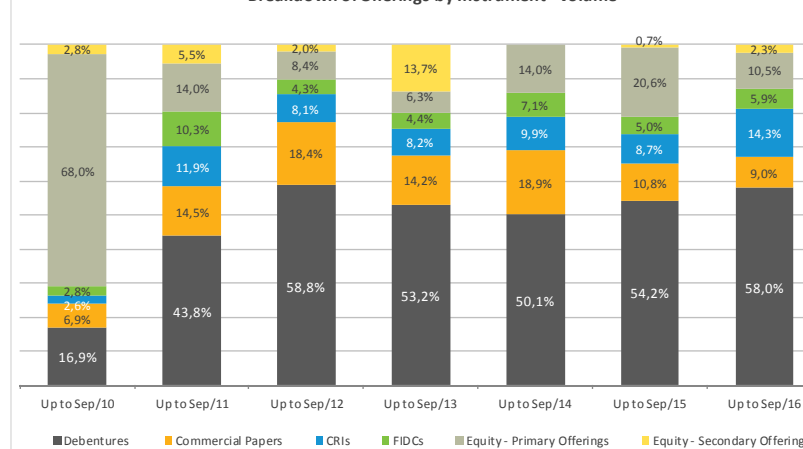
Offering Trends - Last 12 Months (BRL mln)

Markets	oct/15	nov/15	dec/15	jan/16	feb/16	mar/16	apr/16	may/16	jun/16	jul/16	aug/16	sep/16
TOTAL	6.551	10.579	12.573	7.497	1.061	6.189	3.303	8.476	8.625	12.859	3.174	1.178
Renda Fixa	5.651	10.579	12.573	7.097	1.061	3.399	3.003	8.476	8.625	10.093	3.174	734
Renda Variável	900	-	-	400	-	2.790	300	-	-	2.766	-	444

Sources: CVM and ANBIMA

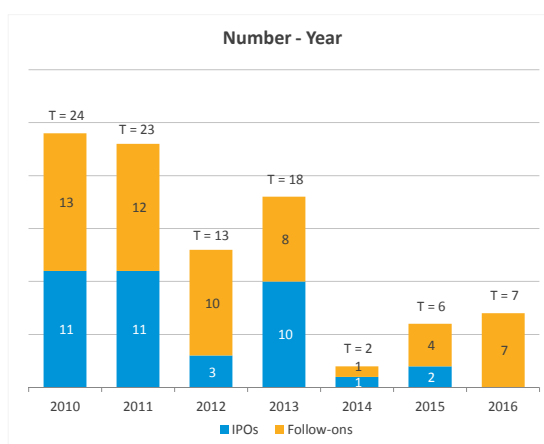
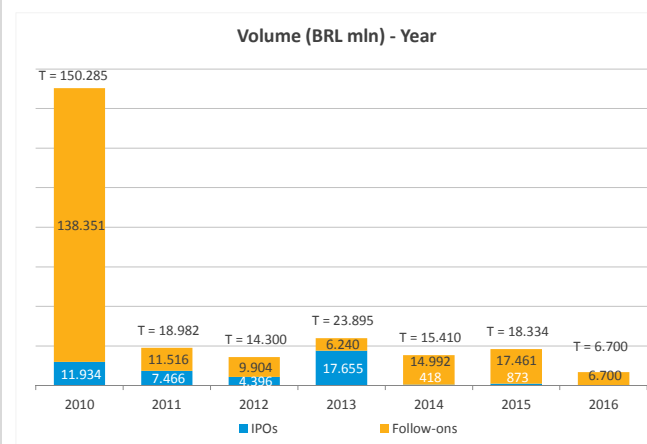
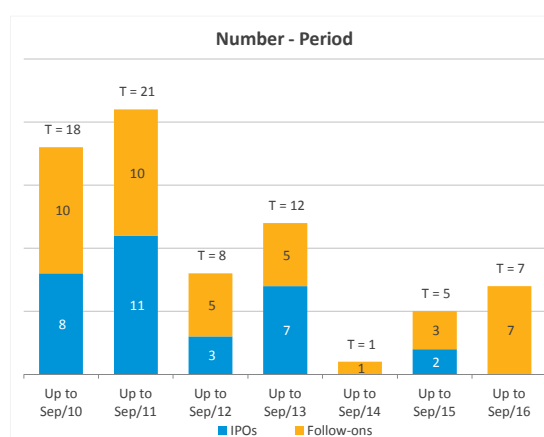
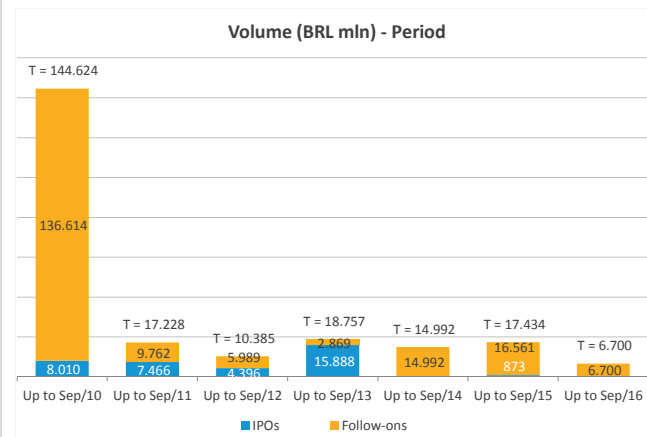
(*) Issued by non-leasing companies

Breakdown of Offerings by Instrument - Volume



Sources: CVM and ANBIMA.

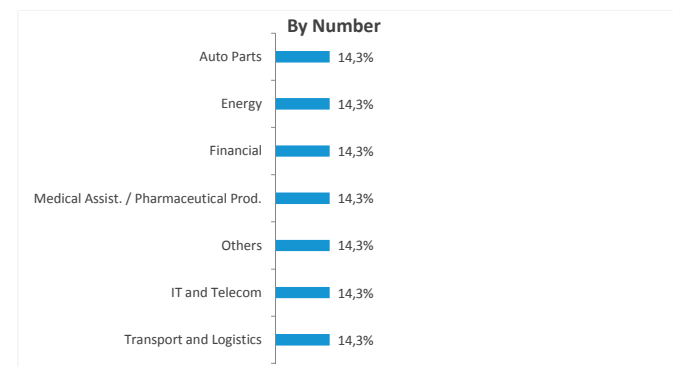
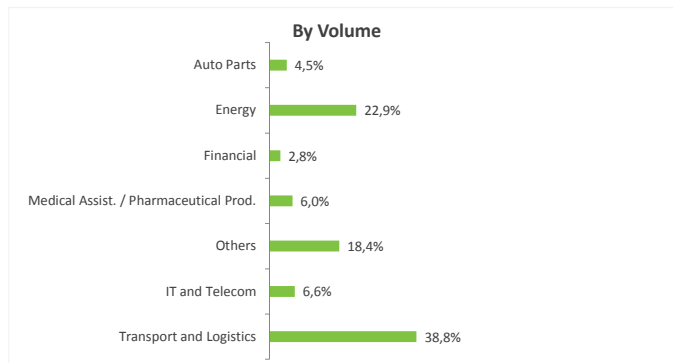
Equity Offerings



Sources: CVM and ANBIMA

Equity Offerings - Volume (BRL mln)												
Offering/Distribution	oct/15	nov/15	dec/15	jan/16	feb/16	mar/16	apr/16	may/16	jun/16	jul/16	aug/16	sep/16
Primary Offerings	900	-	-	400	-	2.790	300	-	-	1.536	-	444
IPOs	-	-	-	-	-	-	-	-	-	-	-	-
Follow-ons	900	-	-	400	-	2.790	300	-	-	1.536	-	444
Secondary Offerings	-	-	-	-	-	-	-	-	-	1.230	-	-
IPOs	-	-	-	-	-	-	-	-	-	-	-	-
Follow-ons	-	-	-	-	-	-	-	-	-	1.230	-	-

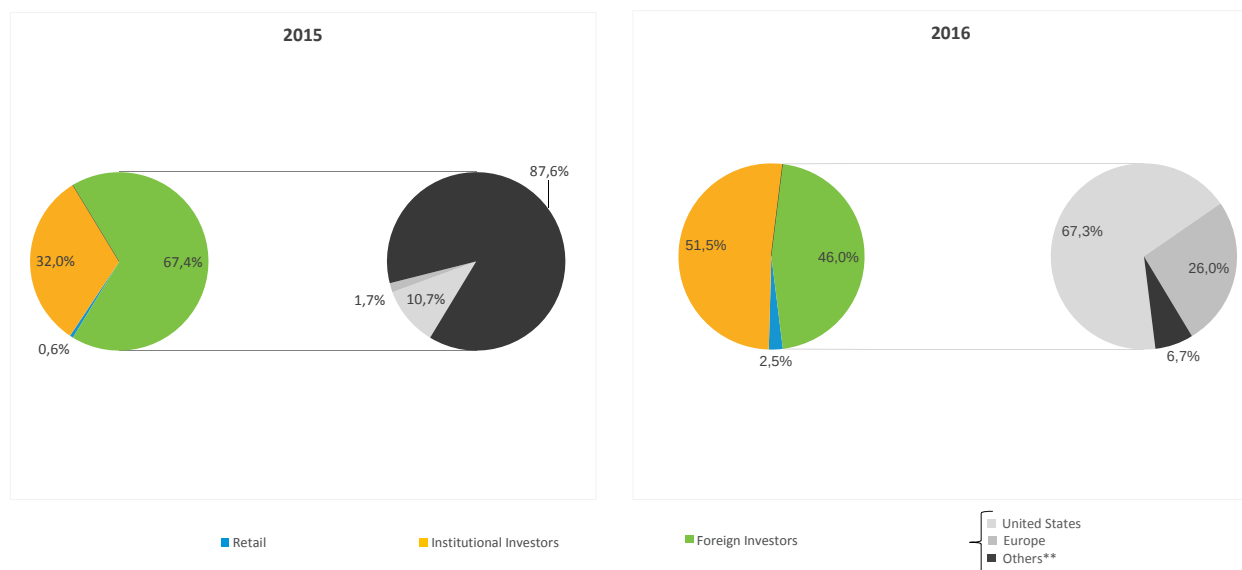
Sources: CVM and ANBIMA

Sector - Equities
Jan to Sep/2016

Source: ANBIMA

Breakdown of Investor Profile - Brazilian Offerings*

Volume

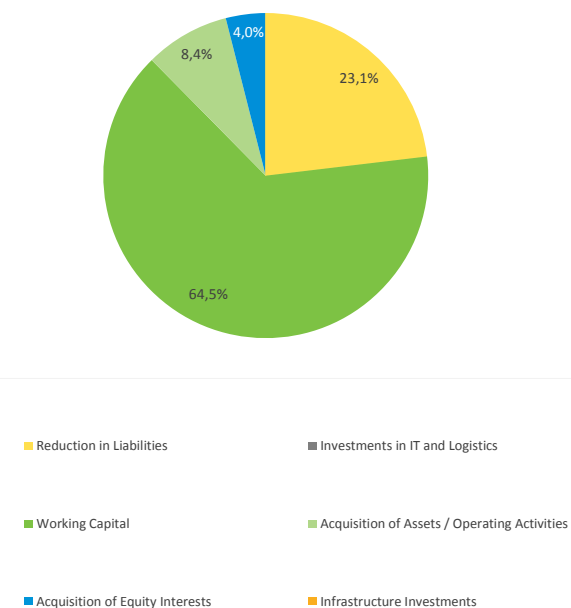


Source: ANBIMA

* Volume of offerings concluded by August 2016. **Others: 2016 - Latin America 0,5%, Asia 2,4%, Other American Countries 2,2%, Oceania 1,6%; Others: 2015 - Latin America 87,5%, Asia 0,1%

Allocation of Proceeds from Primary Equity Offerings

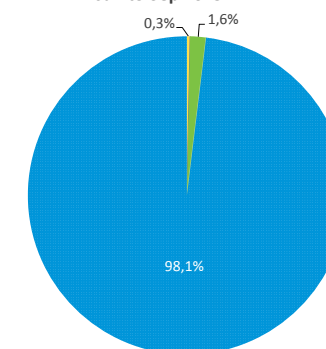
Jan to Sep/2016**



Level of Governance on Registration Date														
	2010		2011		2012		2013		2014		2015		2016	
	BRL mln	Nº	BRL mln	Nº	BRL mln	Nº	BRL mln	Nº	BRL mln	Nº	BRL mln	Nº	BRL mln	Nº
Novo Mercado	29.815	21	12.562	19	7.409	10	18.844	12	418	1	1.057	3	4.674	4
Level 2	173	1	852	2	1.755	1	4.986	4	-	-	-	-	1.536	1
Level 1	-	-	5.569	2	1.479	1	-	-	14.992	1	900	1	300	1
Tradicional	120.297	2	-	-	3.656	1	3	1	-	-	16.107	1	190	1
BDR	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bovespa Mais	-	-	-	-	-	-	62	1	-	-	-	-	-	-
Total	150.285	24	18.982	23	14.300	13	23.895	18	15.410	2	18.064	5	6.700	7

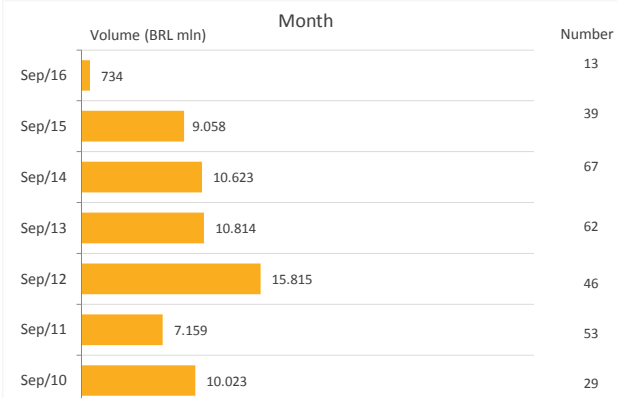
Source: ANBIMA

Jan to Sep 2015**

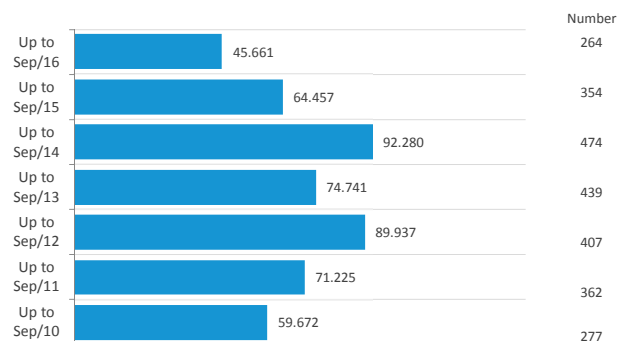


** Data based on information received from the institutions

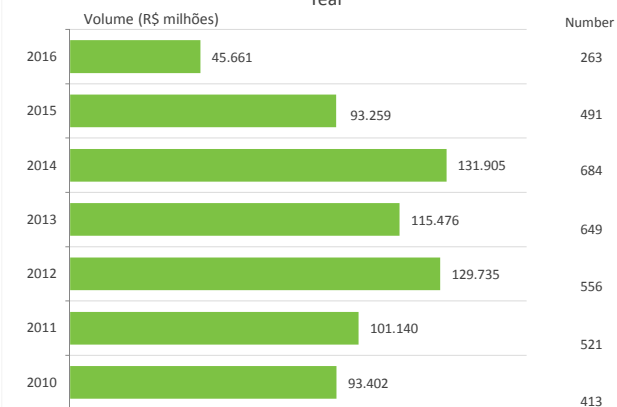
Total Fixed Income



Year to Date



Year



Source: CVM and ANBIMA

(*) Issued by non-leasing companies

Fixed Income Offerings - Volume (BRL mln)

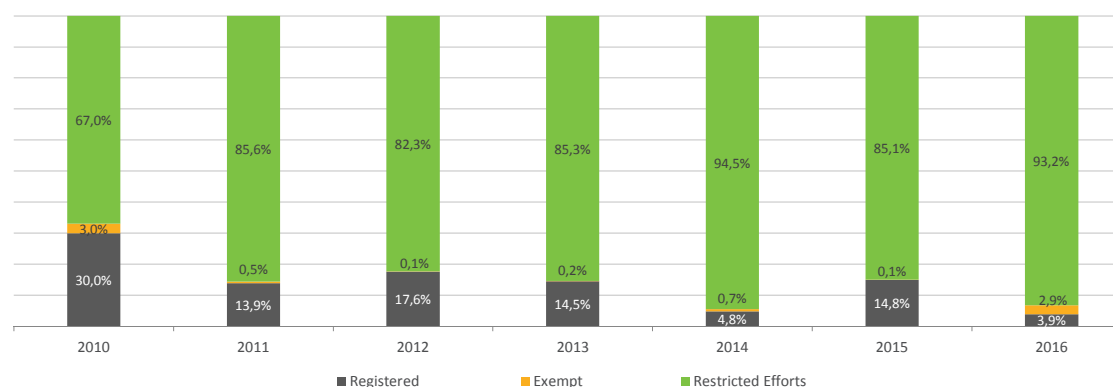
Fixed Income	oct/15	nov/15	dec/15	jan/16	feb/16	mar/16	apr/16	may/16	jun/16	jul/16	aug/16	sep/16
Debentures	4.328	8.656	7.122	6.383	420	1.195	2.352	3.191	6.840	7.939	1.827	232
Commercial Papers	765	480	3.224	460	427	744	-	520	1.255	830	345	130
FIDCs	-	1.065	370	93	76	911	233	292	212	615	577	61
CRIs	558	378	1.857	160	138	549	419	4.473	319	709	425	312
Total	5.651	10.579	12.573	7.097	1.061	3.399	3.003	8.476	8.625	10.093	3.174	734

Type of Offering (BRL mln/number)

Fixed Income	Sep				Jan to Sep				2015	
	2016		2015		2016		2015		2015	
	Volume	Nº	Volume	Nº	Volume	Nº	Volume	Nº	Volume	Nº
Debentures	232	3	7.260	17	30.378	89	44.417	152	64.522	204
Registered	-	-	1.350	1	-	-	7.562	5	10.640	9
Restricted Efforts	232	3	5.910	16	30.378	89	36.855	147	53.882	195
Exempt	-	-	-	-	-	-	-	-	-	-
Commercial Papers	130	2	475	3	4.711	42	8.847	69	13.315	96
Registered	-	-	-	-	-	-	-	-	-	-
Restricted Efforts	130	2	475	3	4.711	42	8.847	69	13.315	96
Exempt	-	-	-	-	-	-	-	-	-	-
FIDCs	61	2	799	5	3.069	63	4.100	31	5.535	45
Registered	-	-	-	-	901	7	1.779	5	2.938	7
Restricted Efforts	61	2	792	4	846	17	2.301	24	2.505	31
Exempt	-	-	7	1	1.322	39	20	2	93	7
CRIs	312	6	524	14	7.503	69	7.094	102	9.887	146
Registered	140	1	240	3	863	13	265	5	265	5
Restricted Efforts	172	5	284	11	6.640	56	6.829	97	9.623	141
Exempt	-	-	-	-	-	-	-	-	-	-
Total	734	13	9.058	39	45.661	263	64.457	354	93.259	491
Registered	140	1	1.590	4	1.764	20	9.605	15	13.842	21
Restricted Efforts	594	12	7.461	34	42.575	204	54.832	337	79.325	463
Exempt	-	-	7	1	1.322	39	20	2	93	7

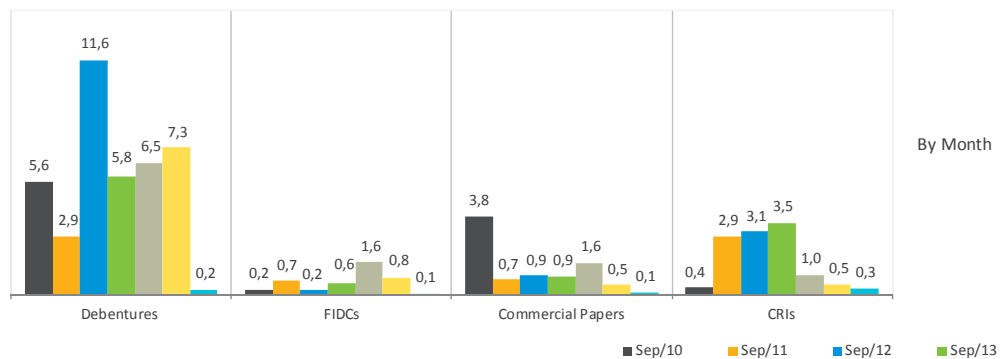
Source: CVM and ANBIMA

Fixed Income Offerings by Type of Placement

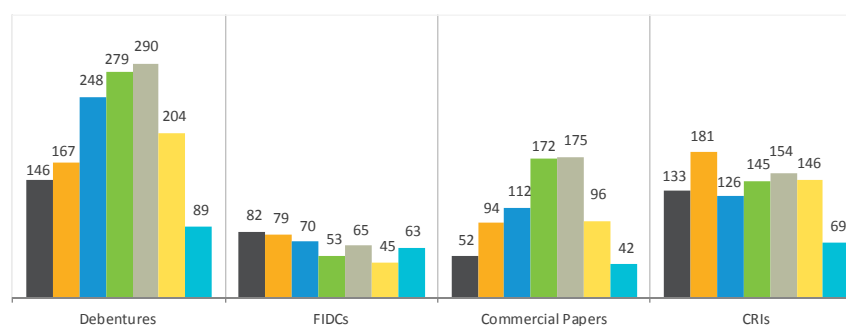
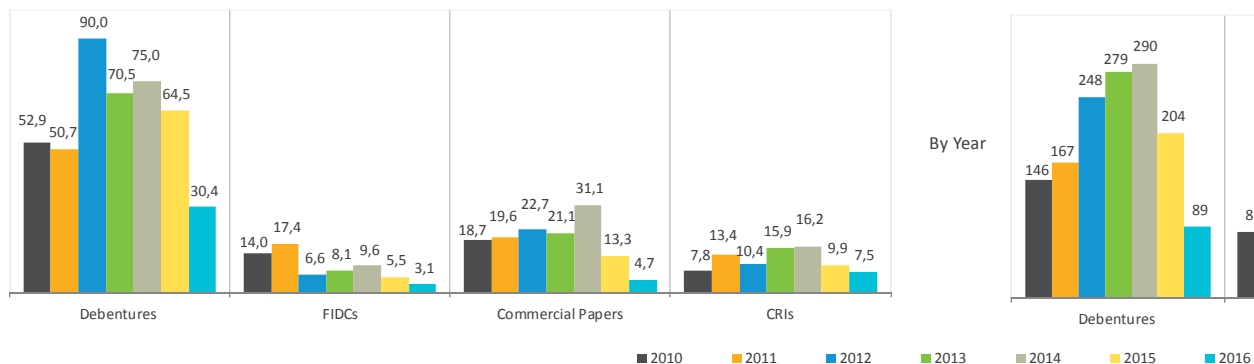
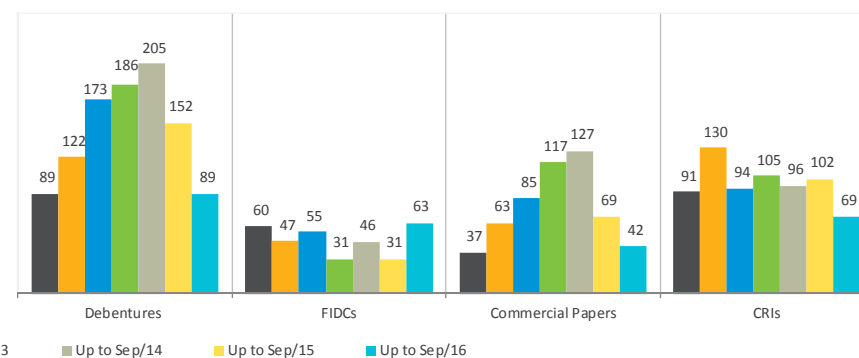
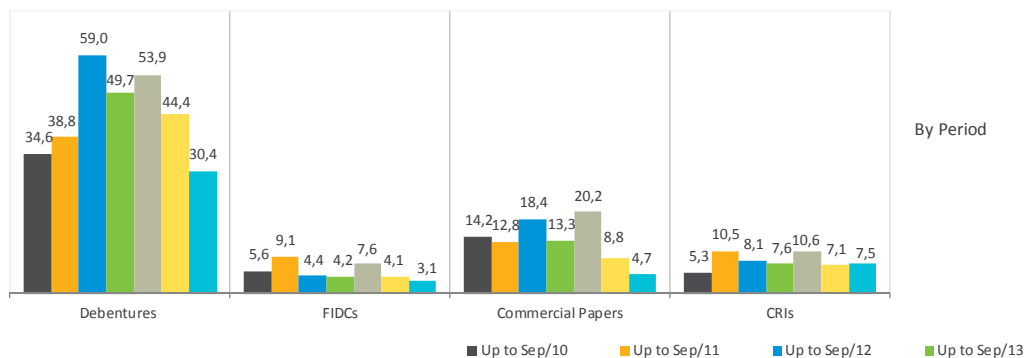
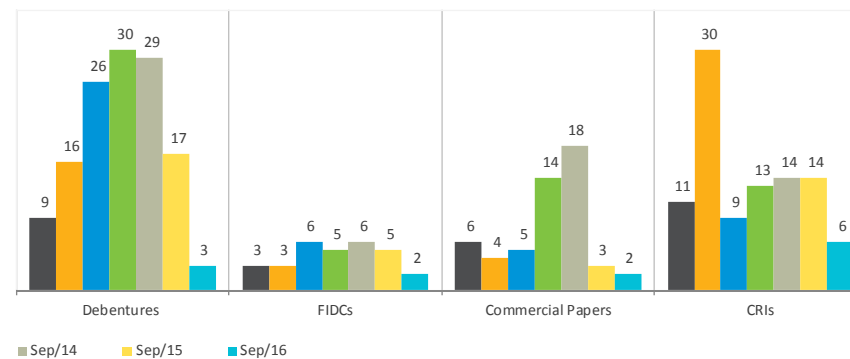


Securities

Volume (BRL bln)*



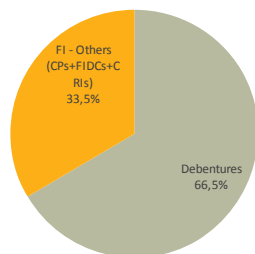
Number*



Sources: CVM and ANBIMA

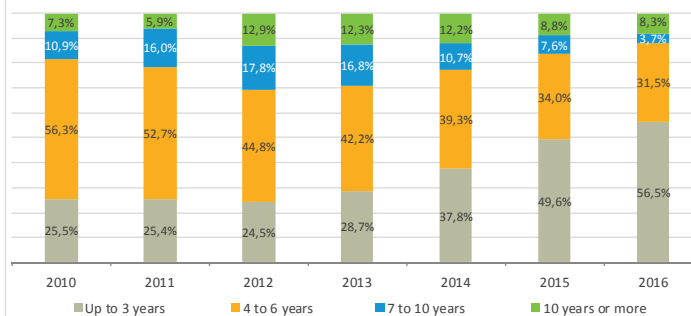
(*) Issued by non-leasing companies

Share of Debentures
Volume - Jan to Sep/16



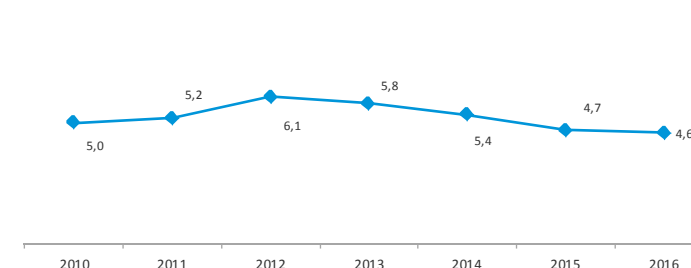
Source: ANBIMA

Term Profile (1st Renegotiation)
Share by Volume



Source: ANBIMA

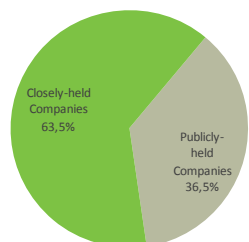
Average Term - 1st Renegotiation



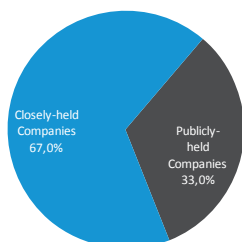
Source: ANBIMA

Breakdown of ICMV 476 Offerings
by Type of Issuer **
Jan a Aug/16

Volume

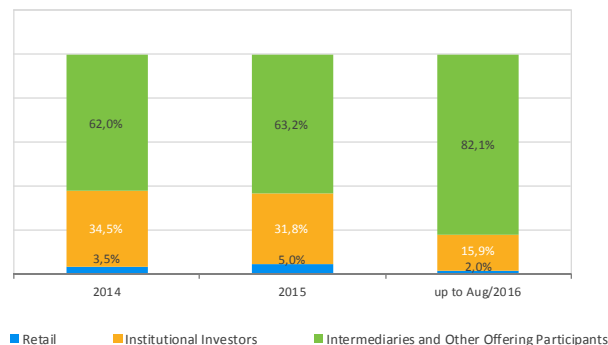


Number



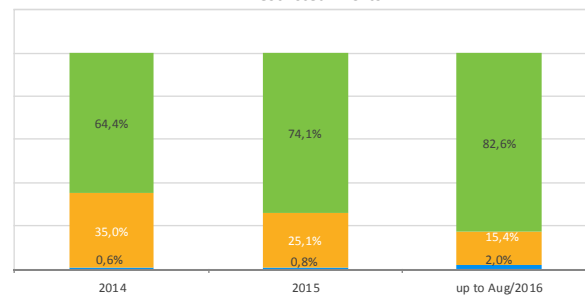
Source: ANBIMA. * Issued by non-leasing companies; ** Volume of offerings concluded by August 2016

Breakdown of Offerings by Holder
Volume (BRL mln)**
Total Offerings (Registered, Exempt and Restricted Efforts)



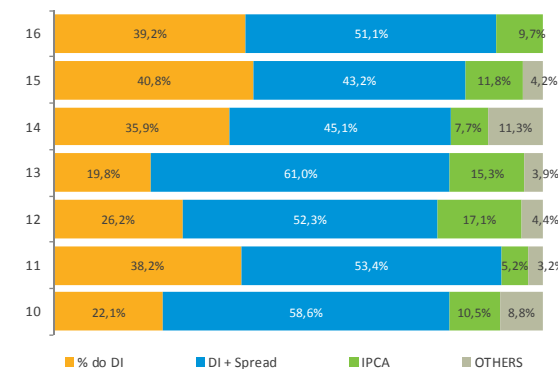
Source: ANBIMA

Restricted Efforts



Indices
Share by Volume

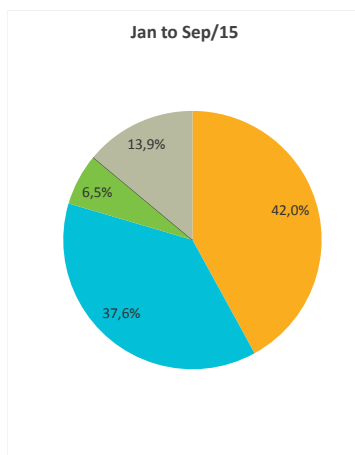
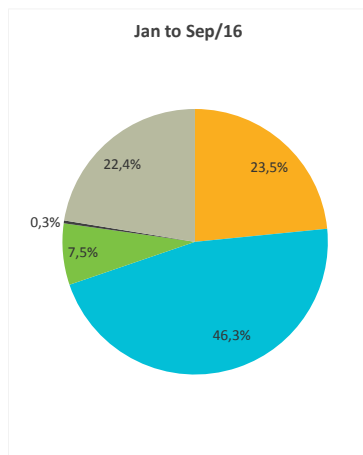
Evolution of index % by volume



Source: ANBIMA

	PTAX	IGP-M	TJLP	Pré-fixada	TR	OUTROS
2016	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
2015	0,3%	0,0%	0,4%	1,5%	0,4%	1,6%
2014	0,4%	0,0%	0,0%	10,1%	0,8%	0,0%
2013	1,1%	0,0%	0,1%	2,7%	0,0%	0,0%
2012	0,0%	0,1%	0,1%	3,8%	0,1%	0,3%
2011	0,8%	0,8%	0,0%	0,0%	1,1%	0,5%
2010	0,0%	1,3%	0,0%	0,0%	6,5%	1,0%

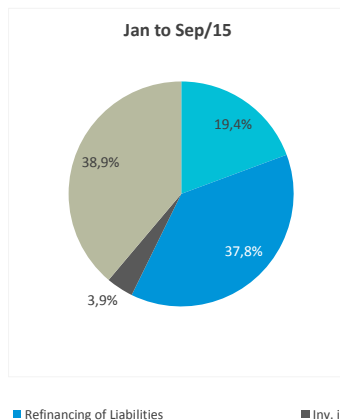
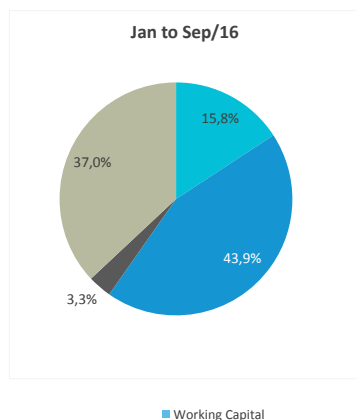
Debenture Guarantees



Others (%)		
Guarantee	Jan to Sep/16	Jan to Sep/15
Floating	-	0,2
Floating with Additional Guarantee	-	0,2
Real and Floating	-	-
Real with Additional Guarantee	21,9	13,5
Subordinated with Additional Guarantee	0,5	-

Source: ANBIMA

Allocation of Proceeds



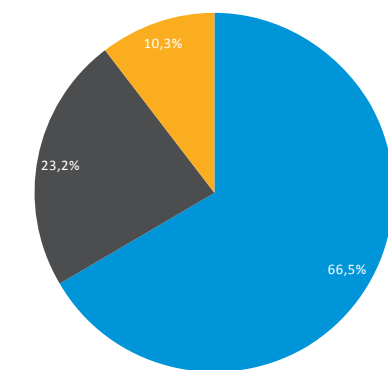
Others (%)		
Allocation	Jan to Sep/16	Jan to Sep/15
Implantation of Projects	1,2	1,5
Infrastructure Investments	7,9	16,5
Real Estate Investments	4,8	1,7
Buyback or Redemption of Previous Deb. Offering	23,1	19,2

Source: ANBIMA

* Issued by non-leasing companies

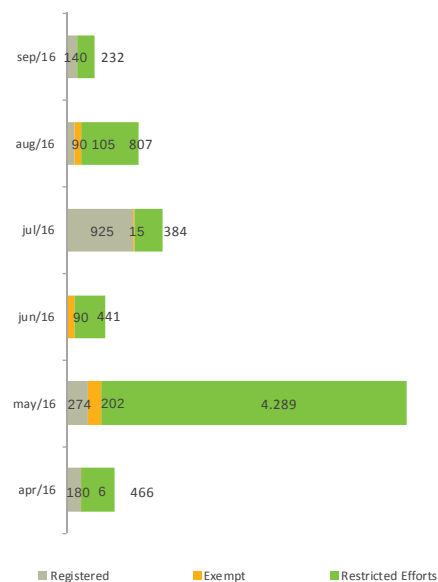
By Sector - Jan to Sep/16				
Sector	Volume (BRL thou)	%T	Number	%T
Agribusiness	80.000,00	0,3	1	1,1
Construction	1.560.158,00	5,1	7	7,9
Educational	122.000,00	0,4	1	1,1
Energy	5.731.270,00	18,9	33	37,1
Financial	16.628,00	0,1	2	2,2
Food and Beverages	80.000,00	0,3	1	1,1
Holding Companies	5.634.938,28	18,5	3	3,4
Industry and Commerce	435.000,00	1,4	2	2,2
Insurance	311.000,00	1,0	1	1,1
IT and Telecom	1.430.456,00	4,7	5	5,6
Medical Assist. / Pharmaceutical Prod.	4.106.351,00	13,5	5	5,6
Oil and Gas	500.000,00	1,6	1	1,1
Others	129.000,00	0,4	2	2,2
Retail	1.264.300,00	4,2	6	6,7
Sanitation	640.000,00	2,1	4	4,5
Transport and Logistics	8.337.184,48	27,4	15	16,9
Total	30.378.285,76	100,0	89	100,0

Share of Commercial Papers & Securitization (FIDCs and CRIs)
Volume - Jan to Sep/16



■ FI - Others (Debentures) ■ Securitization (FIDCs + CRIs)
■ Commercial Papers

Securitization (FIDCs and CRIs)
Apr/16 to Sep/16 (BRL mln)

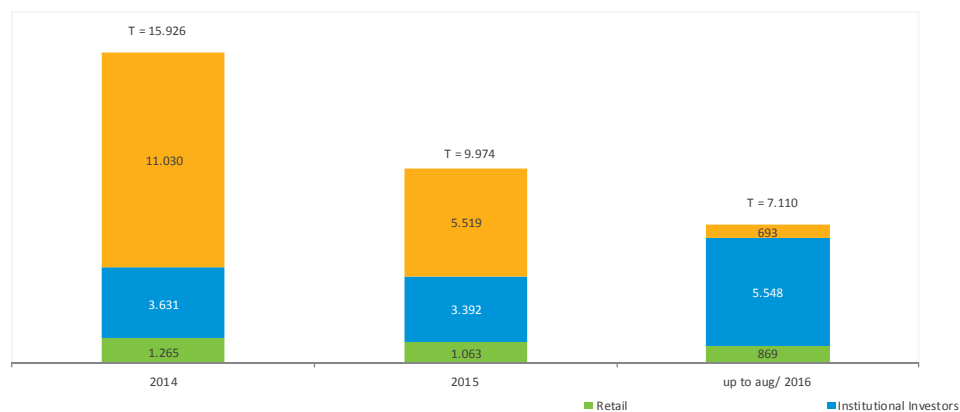


Commercial Papers by Sector - Jan to Sep/16

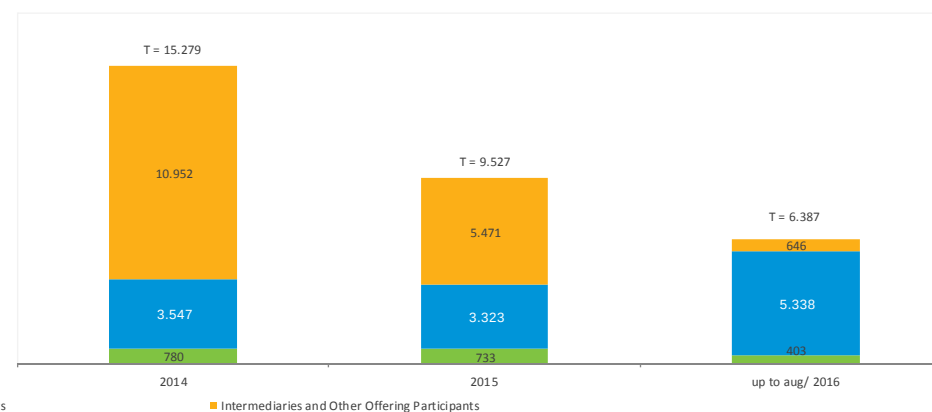
Sector	Volume (BRL thou)	%	Number	%
Aviation and Aeronautics	100.000,00	2,1	1	2,4
Construction	458.553,3	9,7	5	11,9
Energy	2.597.100,00	55,1	21	50,0
Holding Companies	140.000,0	3,0	2	4,8
Industry and Commerce	14.500,00	0,3	1	2,4
IT and Telecom	55.000,0	1,2	1	2,4
Machines and Equipment	30.000,00	0,6	1	2,4
Others	35.300,0	0,7	1	2,4
Retail	580.000,00	12,3	4	9,5
Sanitation	89.500,0	1,9	1	2,4
Transport and Logistics	611.000,00	13,0	4	9,5
Total	4.710.953,29	100,0	42	100,0

Breakdown of Offerings by Holder*
Volume - (BRL mln)

Total Offerings (Registered, Exempt and Restricted Efforts)

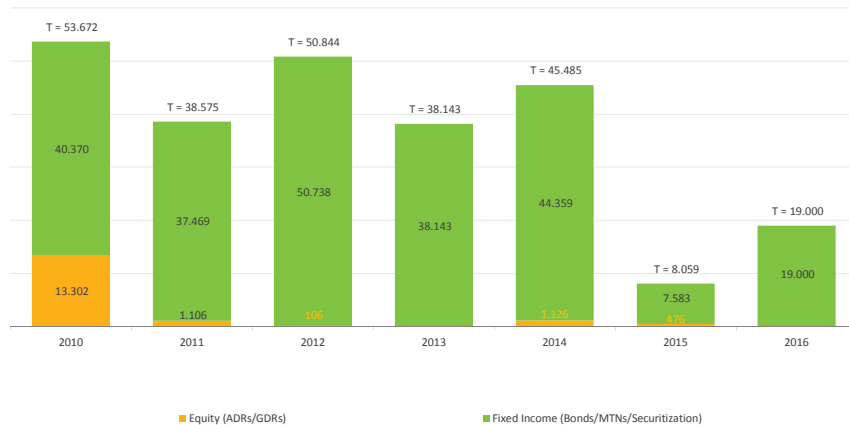


Restricted Efforts



Source: ANBIMA. * Volume of offerings concluded by August 2016

International Funding - Debt and Equity (USD mln)



Source: ANBIMA

Bond and MTN Offerings (USD mln)

	2010	2011	2012	2013	2014	2015	2016
Development Banks	1.953	245	-	2.500	2.380	-	-
Companies	21.374	23.086	29.770	22.253	27.081	6.533	16.000
Financial Institutions	14.225	12.488	17.101	7.408	6.927	1.050	-
Federal Government	2.818	1.650	3.867	4.050	5.971	-	3.000
Total	40.370	37.469	50.738	36.211	42.359	7.583	19.000

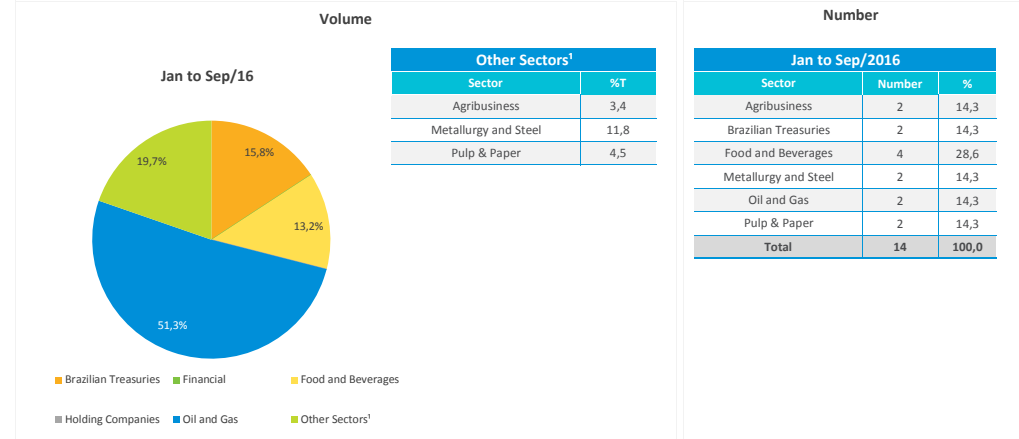
Source: ANBIMA

Offerings - Last 12 Months (USD mln)

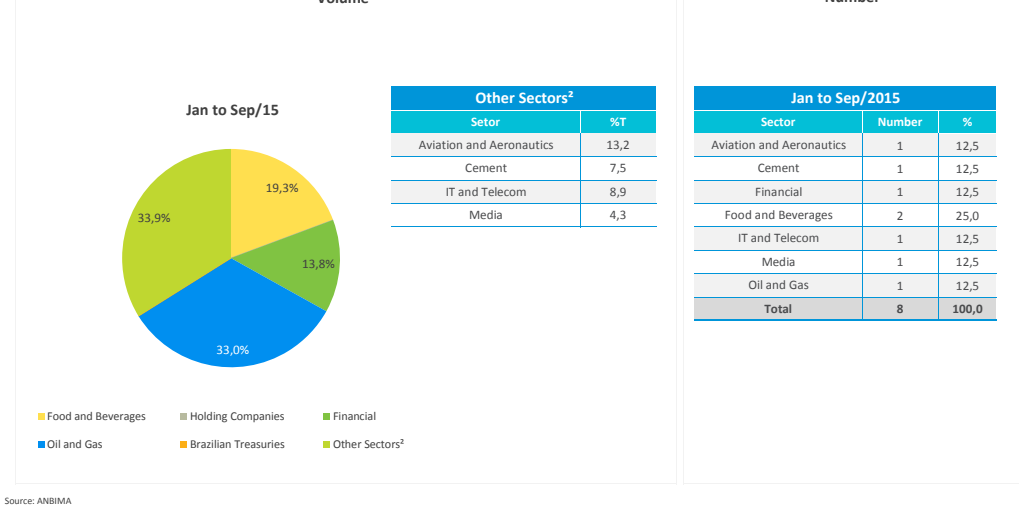
	oct/15	nov/15	dec/15	jan/16	feb/16	mar/16	apr/16	may/16	jun/16	jul/16	aug/16	sep/16
Fixed Income	-	-	-	-	-	1.500	-	6.750	2.850	5.400	1.000	1.500
Equity	-	-	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	1.500	-	6.750	2.850	5.400	1.000	1.500

Source: ANBIMA

Sector Total - Debt



Volume



Source: ANBIMA

Equity Offering					
IPO			Follow-on		
Date	Issuer	Volume	Date	Issuer	Volume
			13/09/2016	Linx	444,00

Fixed Income				
Date	Issuer	Volume (BRL mln)	Instrument	Characteristic
05/09/2016	Ouro Verde Locação e Serviço	30,00	Commercial Papers	Restricted Efforts
22/09/2016	Azul Linhas Aéreas Brasileiras	100,00	Commercial Papers	Restricted Efforts
01/09/2016	Duke Energy Int,Geração Parapananema	160,00	Debentures	Restricted Efforts
06/09/2016	CS Bioenergia	30,00	Debentures	Restricted Efforts
16/09/2016	Log-In	41,54	Debentures	Restricted Efforts
08/09/2016	Ápice Securitizadora	140,00	CRI	Registered
13/09/2016	Cibrasec Companhia Brasileira de Securitização	37,78	CRI	Restricted Efforts
13/09/2016	Cibrasec Companhia Brasileira de Securitização	37,78	CRI	Restricted Efforts
14/09/2016	Ápice Securitizadora	65,00	CRI	Restricted Efforts
22/09/2016	Ápice Securitizadora	22,00	CRI	Restricted Efforts
22/09/2016	Ápice Securitizadora	9,00	CRI	Restricted Efforts
15/09/2016	JC Plásticos Fundo de Investimento em Direitos Creditórios Não-Padronizados	0,60	FIDC	Restricted Efforts
30/09/2016	FIDC NP Araras	60,00	FIDC	Restricted Efforts

Equity Offerings	
Under analysis by the CVM and ANBIMA/CVM Accord	
1. Log Commercial Properties e Participações	
2. Centro de Imagem Diagnósticos	

Canceled Offerings	

Debenture Offerings	
Under analysis by the CVM and ANBIMA/CVM Accord	Volume (BRL mln)
1. Itarema Geração de Energia	127,00
2. TCP Terminal de Contêineres de Paranaguá	450,00
3. Companhia Energética do Maranhão CEMAR	200,00

Commercial Paper Offerings	
Under analysis by the CVM and ANBIMA/CVM Accord	Volume (BRL mln)

CRIs - Under analysis by the CVM	
Volume (BRL mln)	3.684,94
Number	14

FIDCs- Under analysis by the CVM	
Volume (BRL mln)	5.800,00
Number	4

Foreign Market

Date	Issuer	Volume (USD million)	Term (Years)	Instrument	Type of Offering
20/09/2016	Minerva	1.000,00	10,1	Debt Securities	Bonds
29/09/2016	BRF	500,00	10,1	Debt Securities	Bonds

Capital Markets Bulletin

Monthly overview of the capital markets based on data collected by ANBIMA.

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