Investment Funds | Reports

Year VI - #55 - January/2015



Brazilian Financial and Capital Markets Association

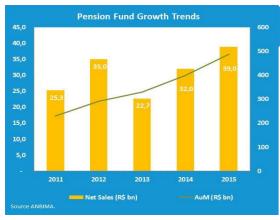
Pension Funds lead the annual net sales rankings

The fund industry recorded net redemptions of 13.1 bln reais in December 2015, its second highest negative result of the year, behind only November, reflecting, among other factors, the charging of withholding income tax on investments. The Fixed Income and Balanced / Mixed types were responsible for more than half of the total redemptions and the Pension Funds were the only ones to record net sales in the period. Among the structured funds, the Private Equity type recorded net inflow for the sixth consecutive month, contributing to the largest net sales for these funds since 2012, when the ANBIMA base was complete, with 23.6 bln reais.

Despite the poor December result, the industry posted annual net sales of 0.5 bln reais, albeit well below the 1.7 bln reais recorded in 2014. Together with the Private Equity, Credit Receivables and Foreign Exchange types, sales by the Pension Funds, totaling 39 bln reais, offset the 66.3 bln reais in net redemptions by the other fund types, which were

strongly impacted by the poor performance of the main market benchmarks, in turn due to the worsening of the risk scenario throughout the year.

In terms of profitability, among those funds with significant AuM, the December highlight was the Fixed Income Long Duration Investment Grade category, which invests at least 80% of its asset portfolio in low-credit-risk fixed income securities with an average duration equal to or more than that of the IMA-General. With returns of 1.44% in the month, these funds outperformed, among other indicators, this index, which moved up by 1.01% in the same period. In the year as a whole, the Balanced / Mixed Dynamic funds recorded returns of 33.43%, exceeded only by the Foreign Exchange type, with 50.86%, above the period exchange variation of 47.01%.



Highlight of the Month

The Pension Funds have been recording monthly net sales since February 2014 and have increased their share of total industry AuM by 4.5 percentage points in the last 5 years, closing 2015 with 16.4%, equivalent to 489 bln reais. Investors are seeking to supplement their retirement benefits with PGBL and VGBL pension plans, which invest in these funds. Pension funds are also generally less susceptible to the withdrawal of their investors due to short and medium-term volatility, evidence of their willingness to maintain their investments over a longer time horizon.

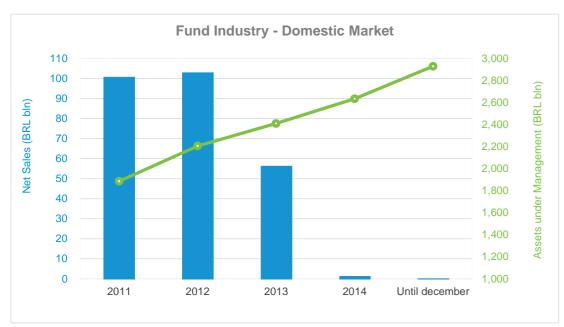
The Fund Industry in Numbers - December/2015								
Domestic Market								
		lonth		ar	12M			
Accumulated Net Sales (R\$ billion)	-	13.1	0.	.5	0.5			
Sales (R\$ billion)	411.3		4,295.4		4,295.4			
Redemptions (R\$ billion)	4	24.4	4,294.8		4,294.8			
Net Sales as % of AuM *	-0.45		0.0)2	0.02			
	Dec/15	% Chg M	Dec/14	% Chg Year	Dec/14	% Chg 12M		
Assets under Management (R\$ billion)	2,928.2	0.03	2,633.3	11.20	2,633.3	11.20		
Number of Funds	14,484	0.15	14,216	1.89	14,216	1.89		
Investment Funds	9,036	0.16	8,459	6.82	8,459	6.82		
Funds of Funds	5,448	0.15	5,757	-5.37	5,757	-5.37		
Net Balance (beginning - end)	26		35		35			
Number of Accounts	11.6	-0.31	11.5	0.77	11.5	0.77		
Investment Funds	2.0	-4.10	2.1	-4.07	2.1	-4.07		
Funds of Funds	9.6	0.51	9.4	1.83	9.4	1.83		
		Off - Shore '						
Assets under Management (R\$ billion)	48.2		57.1	-15.64	57.1	-15.6		
Number of Funds	133		134	-0.75	134	-0.75		
Assets under Management (R\$ billion)	2,976.4	0.03	2,690.4	10.63	2,690.4	10.63		
Number of Funds	14,617	0.15	14,350	1.86	14,350	1.86		
Number of Administrators	102		105		105			
Number of Managers	550		536		536			

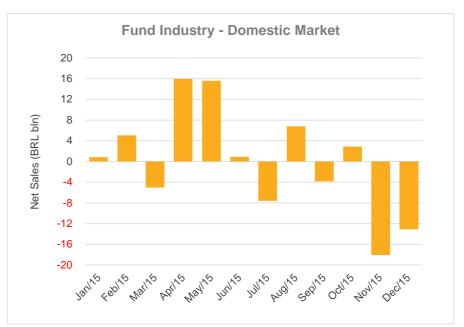
^{*} Net sales as % of AuM is calculated using AuM on the last business day of the previous period.

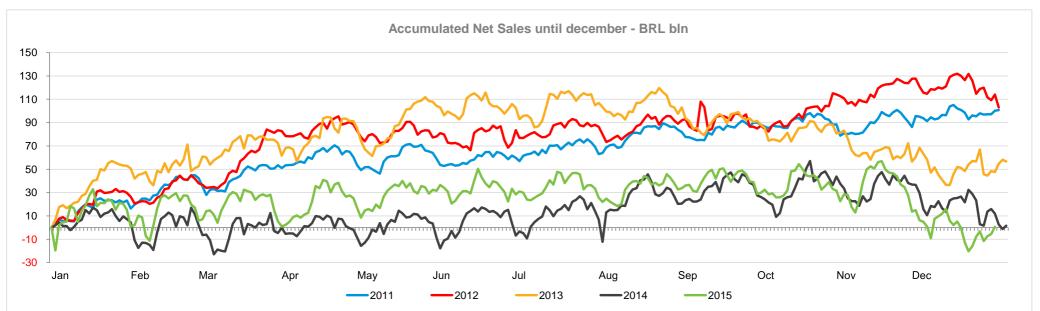
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^{**} Off-Shore figures as of november//2014

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AuM and Net Sales by Category

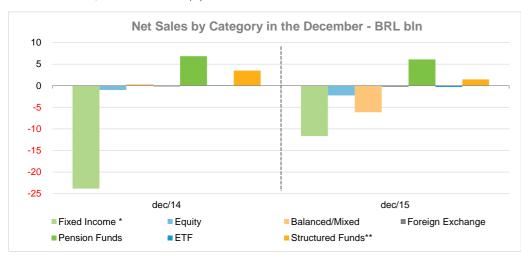
Distribution of AuM by Category (%) 100 3.2 9.6 3.0 90 11.9 12.9 2.8 ⊊ 13.4 80 16.4 Distribution of AuM (%) 2.6 70 2.4 60 2.2 9.4 50 8.9 8.4 6.6 4.7 2.0 40 1.8 30 1.6 20 1.4 🛍 10 1.2 0 1.0 Dec/11 Dec/12 Dec/13 Dec/14 Dec/15 Fixed Income * Balanced/Mixed Equity Foreign Exchange Pension Funds Structured Funds** Offshore ---Evolution of AUM

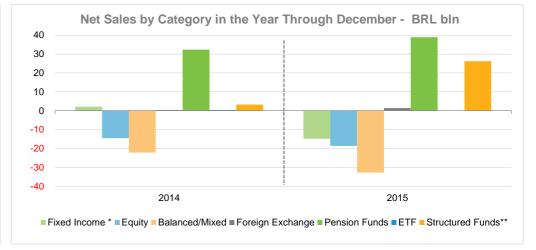
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Net Sales - BRL bln									
ANBIMA	December					Year to december			
Category	AuM	Sales	Redemptions	Net Sales	Net Sales % of AuM		Redemptions	Net Sales	Net Sales % of AuM
Fixed Income	1,408.7	343.6	355.2	-11.7	-0.83	3,494.8	3,509.6	-14.8	-1.18
Equity	140.6	1.1	3.4	-2.3	-1.46	34.3	53.0	-18.7	-10.55
Balanced/Mixed	587.1	28.2	34.4	-6.2	-1.05	369.1	401.8	-32.8	-6.16
Foreign Exchange	6.4	0.7	0.9	-0.2	-3.68	8.6	7.2	1.4	45.88
Pension Funds	488.8	17.1	11.0	6.1	1.28	191.6	152.6	39.0	9.75
ETF	2.8	0.1	0.4	-0.3	-8.60	3.1	3.0	0.1	3.77
Sub Total	2,634.5	390.7	405.3	-14.5	-0.54	4,101.5	4,127.1	-25.7	-1.06
Credit Receivables	73.9	17.9	19.0	-1.2	-1.58	162.7	160.1	2.6	3.87
Private Equity	161.7	2.7	0.1	2.6	1.64	31.2	7.6	23.6	15.37
Real Estate	58.1	-	-	-	-	-	-	-	-
Sub Total	293.8	20.5	19.1	1.5	0.50	193.9	167.7	26.2	9.74
Domestic Total	2,928.2	411.3	424.4	-13.1	-0.45	4,295.4	4,294.8	0.5	0.02
Off Shore	48.2	-	-	-	-	-	-	-	-
Industry Total	2,976.4	411.3	424.4	-13.1		4,295.4	4,294.8	0.5	

Note: Information subject to updating. Chart with revised monthly and yeart-to-date amounts available at www.anbima.com.br.

^{**} Credit receivables, Real Estate and Private Equity.





^{*} For dates prior to October, The ANBIMA Classification of Fixed Income considers both categories, DI Benchmark and Money Marke t.

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^{**} Credit receivables and Private Equity.

Investor Segment

	AuM Distribution BRL bln - Nov/15 *							
ANBIMA Category		Corporate (2)				Foreign	Others	Total
Fixed Income	372.5	249.5	119.9	407.6	236.5	3.1	14.1	1,403.3
Equity	92.3	1.3	38.5	13.4	3.4	0.5	7.3	156.7
Balanced/Mixed	164.5	76.5	239.7	29.0	13.0	25.4	38.3	586.4
Foreign Exchange	0.3	2.5	1.4	2.1	0.1	0.0	0.1	6.5
Pension Funds	476.0	0.0	0.0	0.5	0.0	0.0	0.2	476.8
ETF	1.1	0.0	0.0	0.2	0.0	0.0	2.0	3.3
Sub Total	1,106.7	329.8	399.6	452.9	252.9	28.9	62.1	2,633.0
Credit Receivables	15.0	43.4	5.4	3.4	2.4	2.1	2.8	74.6
Real Estate	27.0	30.0	29.6	3.2	1.9	56.6	5.8	154.2
Private Equity	3.2	9.0	11.1	7.9	0.9	1.4	18.9	52.4
Sub Total	45.3	82.3	46.2	14.5	5.3	60.2	27.5	281.2
Off Shore	0.0	0.0	0.0	0.1	0.0	46.1	2.1	48.4
Total	1,152.0	412.2	445.7	467.5	258.2	135.2	91.7	2,962.6

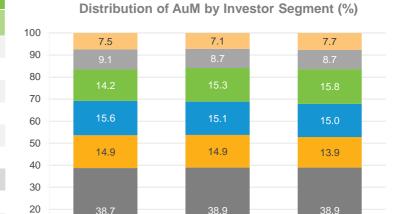
Investment Funds | Reports

10

Dec/13

■ Institutional (1)

Retail(3)



Dec/14

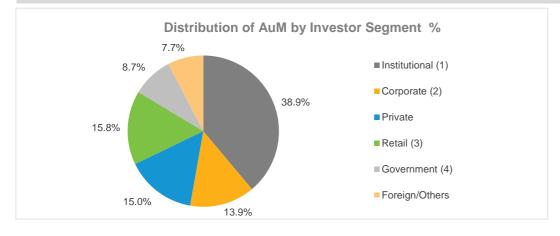
Corporate (2)

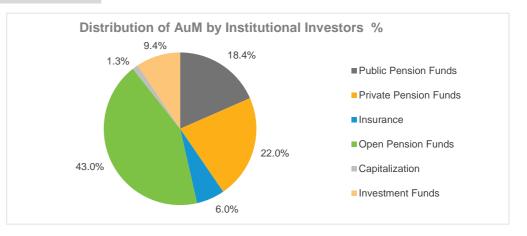
■ Government (4)

Nov/15

■ Private

Foreign/Others





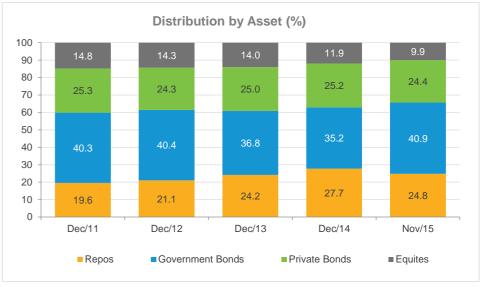
Obs.: (1) Closed Pension Funds , Open Pension Funds, Insurance Companies, Capitalization, Investment Funds; (2) Corporate and Middle Market; (3) Retail and Retail High Net Worth; (4) Government and Public Pension Funds

^{*} The figures given are for the stock on the last day of the reporting period

AuM and Net Sales by Asset

AuM Distribution by Asset (BRL bln) - Nov/2015 *							
Asset	Nov/2015	% Chg. Month	Dec/2014	% Chg. Year	Nov/2014	% Chg. 12M	
Fixed Income	2,523.7	0.31	2,253.8	11.97	2,249.9	12.17	
Repo Operations	695.0	-2.55	708.7	-1.93	732.2	-5.08	
Federal Govt. Bonds	1,145.9	2.70	901.1	27.16	883.4	29.72	
Private Securities	682.8	-0.61	644.0	6.02	634.3	7.65	
CDB/RDB	75.8	-6.56	81.6	-7.20	81.7	-7.31	
Financial Bills	320.8	0.68	272.5	17.73	267.9	19.75	
Collateral Time Deposits (DPGE)	10.9	-8.82	14.9	-26.98	15.0	-27.20	
Debentures	90.4	-1.21	92.2	-2.02	93.5	-3.29	
Commercial Papers	1.8	-6.67	8.4	-78.73	3.2	-44.69	
CCB/CCCB	1.9	-0.41	2.6	-27.55	4.1	-53.22	
Credit Receivables	41.2	-2.28	42.1	-2.25	40.5	1.67	
Real Estate Sec.	62.4	0.63	56.8	9.82	57.1	9.15	
Others	77.8	2.39	72.7	6.90	71.3	9.08	
Variable Income	278.2	-2.94	303.1	-8.22	318.9	-12.77	
Equities	259.9	-2.89	299.9	-13.34	313.6	-17.14	
Options	20.7	-6.01	1.5	1,275.79	1.3	1,505.72	
Others	-2.4	-21.30	1.7	-243.08	4.0	-160.84	
Total	2,801.9	-0.02	2,556.9	9.58	2,568.8	9.07	

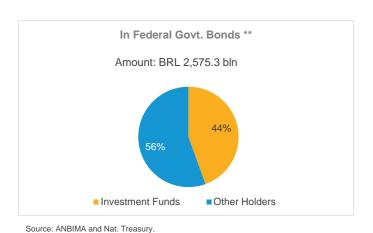
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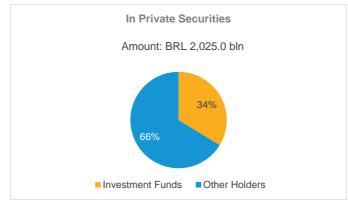


Source: ANBIMA

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Source ANBIMA and CETIP

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^{*} The figures given are for the stock on the last day of the reporting period.

^{**} Excludes Repo Transactions. Federal Govt. Bonds, plus the Repo Operations backed by those securities in Investment Funds Portfolio is equivalent to 71% of the outstanding Federal Govt. Bonds

Returns

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Returns					
ANBIMA Types	9	%			
7.112.11171 Typoo	December	Year			
Fixed Income Simple (1)	1.22	13.96			
Fixed Income Short Duration Sovereign (1)	1.16	13.17			
Fixed Income Short Duration Investment Grade (1)	1.18	13.48			
Fixed Income Mid Duration Investment Grade (1)	1.20	13.59			
Fixed Income Long Duration Investment Grade (1)	1.44	15.79			
Fixed Income Free Duration Sovereign (1)	1.35	14.39			
Fixed Income Free Duration Investment Grade (1)	1.26	13.51			
Fixed Income Free Duration Free Credit (1)	1.25	13.08			
Equity Index Enhanced (1)	-2.97	-10.41			
Equity - Value / Growth (1)	-0.92	-10.00			
Equity - Small Caps	-3.33	-12.20			
Equity - Dividends	-1.77	-5.97			
Equity - Free Portfolio	-1.94	-3.57			
Foreign Equity Funds (1)	-0.41	32.34			
Balanced / Mixed Dynamic (1)	0.53	33.43			
Balanced / Mixed Long and Short - Neutral	1.10	9.76			
Balanced / Mixed Long and Short - Directional	1.34	10.22			
Balanced / Mixed - Macro	0.82	21.82			
Balanced / Mixed - Free Portfolio	0.64	18.23			
Balanced / Mixed – Currency and Interest	1.16	13.01			
Balanced / Mixed – Foreign Investments (1)	-0.29	19.53			
Foreign Exchange	2.03	50.86			
Indicators		%			
	December	Year			
IMA-GENERAL	1.01	9.32			
IMA-S	1.16	13.27			
IRF-M	0.57	7.13			
IMA-B	1.52	8.88			
IHFA	1.17	17.50			
CDI	1.16	13.24			
CDI 30 X 30	1.16	13.23			



-3.79

-3.93

1.41

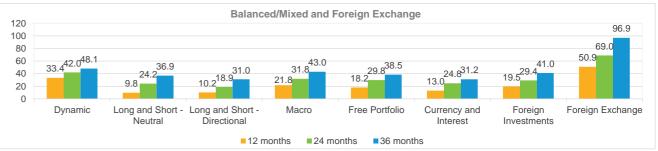
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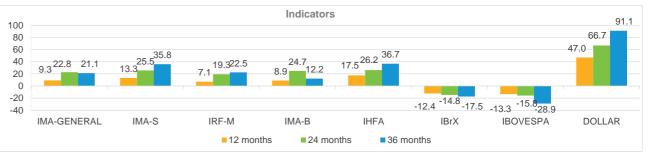
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Investment Fund Bulletin

Monthly overview of the fund industry based on data collected by ANBIMA.

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